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Proprietor
M/S Mounat
Internati

Director
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Company Profile

BACKGROUND

Mounata Trade International (**MTI**) female proprietor, youth owned company established in 2018, out of dire need to create sustainable employment and participate to the country economic mainstream. One of **MTI** focuses is to empower the previously disadvantaged individuals by giving them opportunities to acquire experience so they can ultimately reach their full potential. **MTI** constitute of a team of Consulting Local Agent Services, Broker and Specialist Agent of Export & Import. This strong infrastructure assists **MTI** in executing projects of any magnitude while adhering to quality standards and customers specifications. The company has grown from strength to strength, having successfully completed many projects supply, ranging from small to big projects. It has now achieved an annual turnover in excess of 10 million.

EXECUTIVE SUMMARY

With over 8(Eight) years of experience in the supply industry, the Executive team of **MTI** is committed to providing qualitifull supply's in order to satisfy the requirements of the client in all aspects of trade. Our Primary Objective is to fulfill the client's supply's needs through quality workmanship and customer management relations. It is evident by the augmented client base and the repeat business from our clients, that indeed there is something we are doing right. **MTI** impressive client includes number of high profile Bangladeshi businesses and governmental organizations.

Management Excellence- dynamic strategy with far-sighted planning:

The most significant achievement of this Company is supposed to be the dynamism with far-sightedness in strategic planning. Moreover the Company employs people with excellent capability in managing cash flows and projects and handling of economic trend to predict demand. The Company is aimed to achieve its goal through proper and efficient utilization of the resources by professionalism and perfect distribution of labor and thus to attain well-being for this society.

Team Spotlight

Executive List

SL	Name	Designation
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01	Mr. Md. Elias Masum	Sr. Executive-Operation
02	Mr. Md. Shahidul Islam	Executive-Commercial

Officer List

SL	Name	Designation
01	Mr. Md. Mofizur Rahman	Officer-Purchase
02	Mr. Md. Rokonzaman	Jr. Officer-Commercial
03	Mr. Md. Osman Gani	Office Assistant

MISSION & VISION

Our Mission

To be a reliable and innovative trading partner by delivering high-quality products, building long-term relationships, and empowering local communities through sustainable business practices.

Our Vision

To become a leading international trading firm recognized for excellence, integrity, and contribution to national economic growth.

CORPORATE IDENTITY AND PHILOSOPHY

Mounata Trade International operates with a clear philosophy rooted in integrity, reliability, and sustainable growth. As a youth-led and female-proprietor-owned business, MTI blends innovation with experience to contribute meaningfully to the national and regional economy. We believe that trade is not just about transactions, but about building lasting partnerships that uplift communities and support long-term development.

CORE VALUES

Our operations are driven by a set of core values:

- **Integrity:** We uphold transparency and honesty in all our dealings.
- **Excellence:** We strive to deliver superior quality in products and services.
- **Responsiveness:** We listen, adapt, and respond swiftly to client needs.
- **Empowerment:** We invest in people and inclusive opportunities for growth.

- **Sustainability:** We conduct business in a manner that respects the environment and society.

FUTURE OUTLOOK

As Mounata Trade International continues to grow, we remain focused on diversifying our product offerings and expanding our global partnerships. Our vision is to strengthen Bangladesh's role in international trade while becoming a benchmark for ethical and efficient trading practices. We are exploring new markets and enhancing our digital infrastructure to remain at the forefront of a rapidly evolving industry.

MARKETING STRATEGY

Mounata Trade International (MTI) employs a strategic marketing approach focused on relationship-building, reliability, and responsiveness. Our key strategies include:

- **Customer-Centric Approach:** We prioritize client satisfaction through tailored services and transparent communication.
- **Strategic Partnerships:** We collaborate with reputable global suppliers to ensure product quality and timely delivery.
- **Market Diversification:** We continue to expand into new markets and product segments to reduce dependency on any single sector.
- **Reputation Building:** We invest in consistent quality service and ethical business practices to strengthen brand trust.

KEY PROJECTS & ACHIEVEMENTS

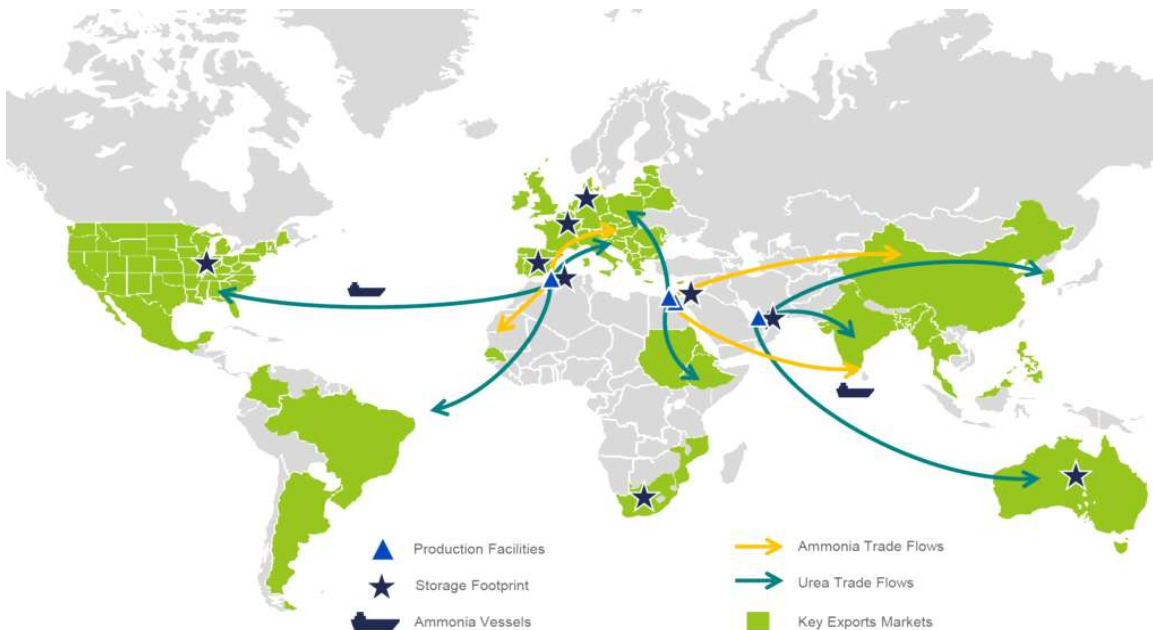
Mounata Trade International has a proven track record of delivering large-scale supply contracts with professionalism and efficiency. One of our notable accomplishments

includes:

- **Ministry of Agriculture (MOA), Bangladesh (Private Sector)**

Supplied **52,655.68 MT of Muriate of Potash (MOP)** during the **2022–2023 fiscal year** under private sector procurement. This project highlights our capacity to meet large-volume demands and maintain compliance with strict governmental standards

Global Reach Map



SERVICES OFFERED



Mounata Trade International (MTI) provides comprehensive trading and logistics solutions tailored to meet the dynamic needs of our clients. Our service portfolio includes:

1. IMPORT & SUPPLY SERVICES

- Fertilizer (e.g., MOP)
- Coal
- Food Grains
- Other essential commodities based on market demand

2. TRADE CONSULTANCY & BROKERAGE

- Export-Import advisory services
- Regulatory compliance guidance
- Local agent and specialist trading support

3. FREIGHT & TRANSPORTATION SERVICES

We offer end-to-end logistics support through reliable and cost-effective transportation channels:

- **Air Freight**

Fast, efficient delivery of goods with global reach through major airlines and cargo handlers.

- **Sea Freight**

Full-container and less-than-container load shipments with strong global shipping network partnerships.

- **Land Transportation**

Nationwide delivery via road and rail for seamless inland distribution.

- **Warehousing & Inventory Management**

Secure storage solutions and real-time inventory tracking to support efficient supply chain management.

